

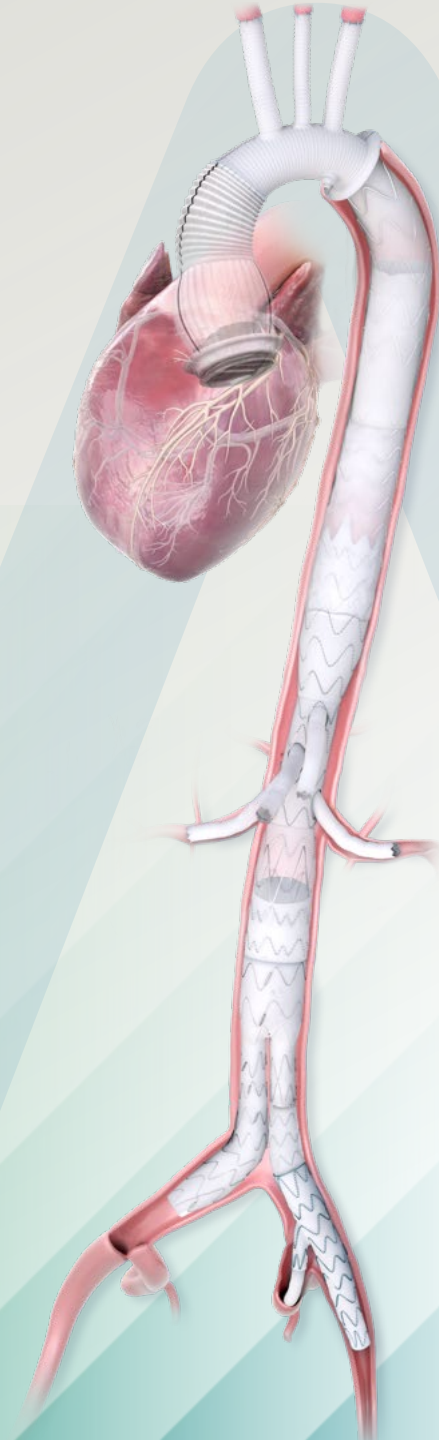
ARTIVION™

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Aorta + Innovation + Vision

2Q 2026 Earnings Presentation

August 6, 2026



FORWARD-LOOKING STATEMENT

Statements made in this presentation that look forward in time or that express management's beliefs, expectations, or forecasts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect the views of management at the time such statements are made. These statements include our belief that we can continue to drive sustained double digit revenue growth and EBIDTA growth at twice the rate of revenue growth, as a result of our base business, our high growth On-X and stent graft businesses and our leverageable global infrastructure; our estimates of the size of the total addressable markets and growth profiles for our preservation services (human tissue), mechanical heart valves, stents and surgical sealants; our beliefs about our competitive advantages and market opportunities; our estimates of the size of the total addressable markets and growth rates for E-vita OPEN NEO, AMDS, NEXUS, E-nside, Artivex and E-tegra; our estimates relating to the conduct of and timelines for enrollment of our ongoing and planned clinical trials and regulatory approvals, including ARTIZEN and for ARCEVO and TAAA Systems; our beliefs that our products will result in improved patient outcomes; our expectations regarding future constant currency revenue growth in 2026 compared to 2025; our estimates and related expectations regarding increased incremental cash flow by revenue growth and gross margin and adjusted EBITDA margin expansion; and our belief and expectations about our future revenue, year over year growth and growth drivers, earnings, adjusted EBITDA and other financial measures and related information.

These forward-looking statements are subject to a number of risks, uncertainties, estimates and assumptions that may cause actual results to differ materially from current expectations, including but not limited to the risks and uncertainties relating to our international operations; regulatory developments; clinical trials and regulatory approvals; anticipated benefits of our credit facility and other agreements; and market opportunities and commercialization. These risks and uncertainties include the risk factors detailed in documents that we file with or furnish to the Securities and Exchange Commission, including our Form 10-K for the year ended December 31, 2025 and our Form 10-Q for the quarter ended June 30, 2026, as well as our earnings press release filed August 6, 2026. Artivion does not undertake to update its forward-looking statements, whether as a result of new information, future events, or otherwise.

NON-GAAP FINANCIAL MEASURES

This presentation contains non-GAAP financial measures, including non-GAAP adjusted revenue, non-GAAP net income, EBITDA, adjusted EBITDA, non-GAAP general, administrative, and marketing expenses, and free cash flows. Investors should consider this non-GAAP information in addition to, and not as a substitute for, financial measures prepared in accordance with US GAAP. In addition, this non-GAAP financial information may not be the same as similar measures presented by other companies. The Company's non-GAAP adjusted constant currency growth rates compare current year revenues to prior period revenues adjusted for the impact of changes in currency exchange. The Company's non-GAAP net income, EBITDA, adjusted EBITDA, general, administrative, and marketing, and free cash flows results primarily exclude (as applicable) depreciation and amortization expense, interest income and expense, non-cash compensation expense, loss or gain on foreign currency revaluation, income tax expense or benefit, expense/(income) for business development, integration, and severance, losses on inducement/extinguishment of debt, non-cash interest expense, capital expenditures, and other non-recurring items.

The Company generally uses non-GAAP financial measures to facilitate management's review of the operational performance of the Company and as a basis for strategic planning. Company management believes that these non-GAAP presentations provide useful information to investors regarding unusual non-operating transactions, the operating expense structure of the Company's existing and acquired operations, without regard to its on-going efforts to acquire additional complementary products and businesses, and the transaction and integration expenses incurred in connection with recently acquired and divested product lines, and the operating expense structure excluding fluctuations resulting from foreign currency revaluation and non-cash compensation expense. The Company believes it is useful to exclude this revenue impact and certain expenses from non-GAAP financial measures because such amounts in any specific period may not directly correlate to the underlying performance of its business operations or can vary significantly between periods as a result of factors such as impact of recent acquisitions, non-cash expense related to depreciation and amortization of previously acquired tangible and intangible assets, and any related adjustments to their carrying values. The Company has adjusted for the impact of changes in currency exchange from certain revenues to evaluate comparable product growth rates on a constant currency basis. The Company does, however, expect to incur similar types of expenses and currency exchange impacts in the future, and this non-GAAP financial information should not be viewed as a statement or indication that these types of expenses will not recur. Company management encourages investors to review the Company's consolidated financial statements and publicly filed reports in their entirety, including the reconciliation of GAAP to non-GAAP financial measures.

The Company's adjusted EBITDA expectations for fiscal 2026 exclude potential charges or gains that may be recorded during the fiscal year, relating to, among other things, non-cash compensation; expense/(income) for business development, integration, and severance; losses on inducement/extinguishment of debt; and foreign currency revaluations. The Company does not attempt to provide reconciliations of forward-looking adjusted EBITDA to the comparable GAAP measure because the impact and timing of these potential charges or gains are inherently uncertain and difficult to predict and are unavailable without unreasonable efforts. In addition, the Company believes such reconciliations would imply a degree of precision and certainty that could be confusing to investors. Such items could have a material impact on GAAP measures of the Company's financial performance.

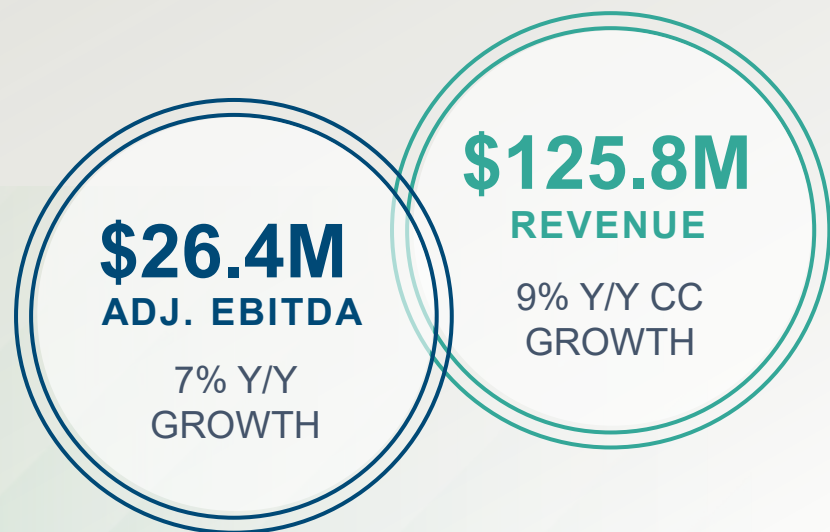
TABLE OF CONTENTS

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Key Messages	5
Q2 2026 Financial Highlights	6
Product Revenue Growth	7
Geographic Revenue Growth	8
On-X vs Bioprosthetic Valve Data & Market Opportunity	9-10
U.S. Complex Aortic Arch Market Portfolio	11-14
Full Year 2026 Financial Guidance	15-16
Appendix	17-21

Q2 Key Messages

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Stent grafts

12% y/y cc revenue growth against challenging year-over-year comparison; fueled by differentiated portfolio of products and improvement in AMDS set sales relative to 1Q26

On-X

18% y/y cc revenue growth against challenging year-over-year comparison; driven by market share gains following aortic valve low INR label, recent positive clinical data, and cross-selling opportunities

CC = CONSTANT CURRENCY
BPS = BASIS POINTS

*FY25 revenue adjusted for the impact of estimated Italian payback obligations recorded in the fourth quarter of 2025 for fiscal years 2019 through 2025

Announced U.S. FDA PMA Approval of the AMDS Hybrid Prosthesis

PMA obviates lengthy IRB process associated with sales under Humanitarian Device Exemption

AMDS set-sales improved relative to 1Q26

Completed Acquisition of Endospan Following U.S. FDA PMA Approval of the NEXUS Aortic Arch System

Completes market-leading three-pronged aortic arch portfolio

Platform technology supporting three additional PMA programs in development

NEXUS U.S. commercial launch expected January 2027

Ross Procedure Data Published in JACC Demonstrate Excellent Long-Term SynerGraft Outcomes

Drove Continued Enrollment in the ARTIZEN Clinical Trial for Arcevo LSA

Enrollment completion expected mid-2027

PMA approval for Arcevo LSA anticipated in 2029

FY26 Revenue & Adj. EBITDA Guidance

Reiterated expectations for FY26 reported revenue to be in the range of **\$480 to \$496 million**, representing **7% to 11% year-over-year constant currency growth***

Reiterated FY26 adjusted EBITDA guidance to be in the range of **\$92 to \$99 million**; Includes previously articulated ~\$8 million of Endospan-related expenses expected to be incurred through FY26

Q2 2026 Financial Highlights

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GAAP

	Q2 2026	Q2 2025	% Y/Y Δ
Revenue	\$125.8M	\$113.0M	11.3%
Gross Margin	64.0%	64.7%	(70 bps)
Diluted EPS	(\$0.28)	\$0.03	--
Net (loss) income	(\$13.5M)	\$1.3M	--
Cash from operations	(\$1.3M)	\$15.0M	--

Non-GAAP

	Q2 2026	Q2 2025	% Y/Y Δ
Revenue	\$125.8M	\$115.3M	9.1%
Gross Margin	64.0%	64.7%	(70 bps)
Diluted EPS	\$0.13	\$0.24	--
Adjusted EBITDA	\$26.4M	\$24.8M	6.5%
Free Cash Flow¹	(\$12.0M)	\$11.7M	--

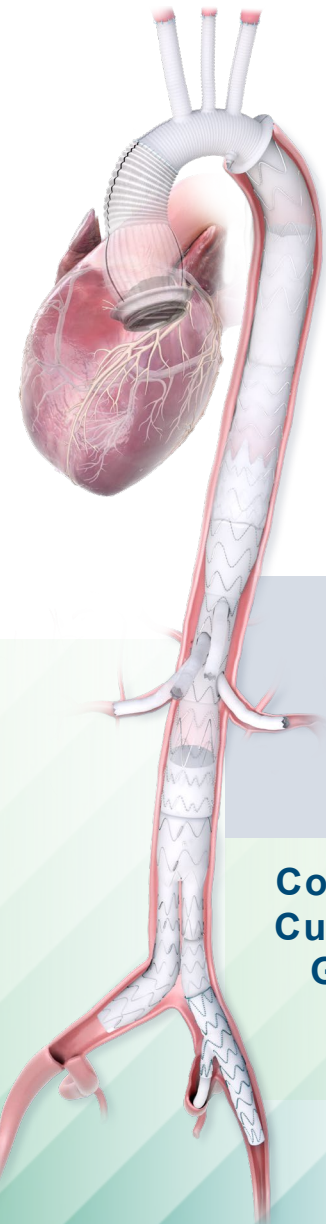
Full GAAP to non-GAAP reconciliation in Appendix. Percentage change utilizes actual numbers.

1. Q2 2026 free cash flow was impacted by \$1.5 million of Endospan-related diligence and integration expenses and a \$10.2 million payment by Endospan as a result of the acquisition for contractually required transaction bonuses. This cash payment was funded as part of the planned \$135 million purchase price but was required to be reflected for accounting purposes as a post-acquisition expense and free cash outflow. The Company's remaining free cash flow was relatively neutral, as anticipated, as it invested in the On-X manufacturing facility, costs to run the acquired Endospan business and the US NEXUS launch.

Q2 2026 Year-Over-Year Revenue Growth

Product Portfolio

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**Preservation
Services**



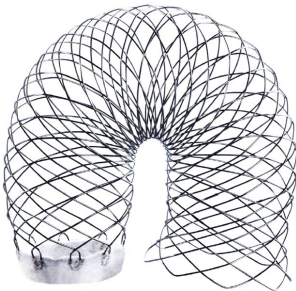
**Surgical
Sealant**



On-X



**Aortic Stent
Grafts**



**GAAP
Growth**

1%

0%

19%

16%

**Constant
Currency
Growth**

1%

(2%)

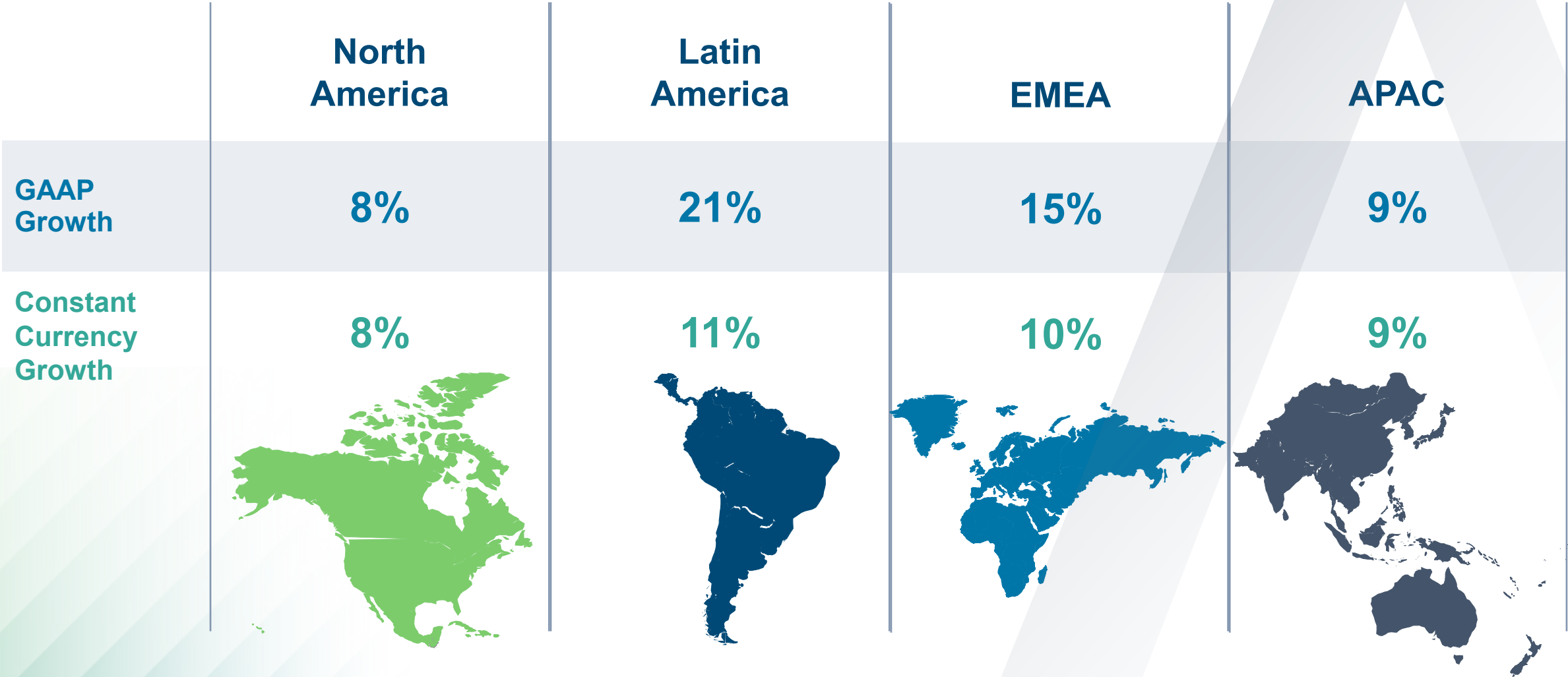
18%

12%

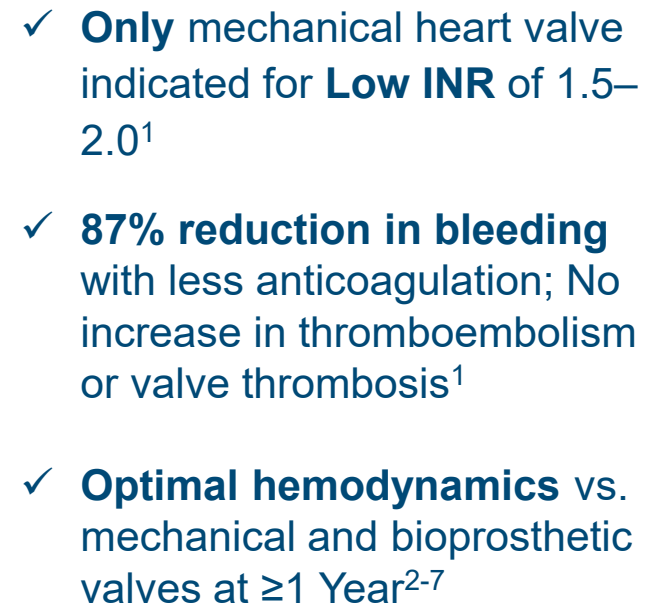
Q2 2026 Year-Over-Year Revenue Growth

Across Geographies

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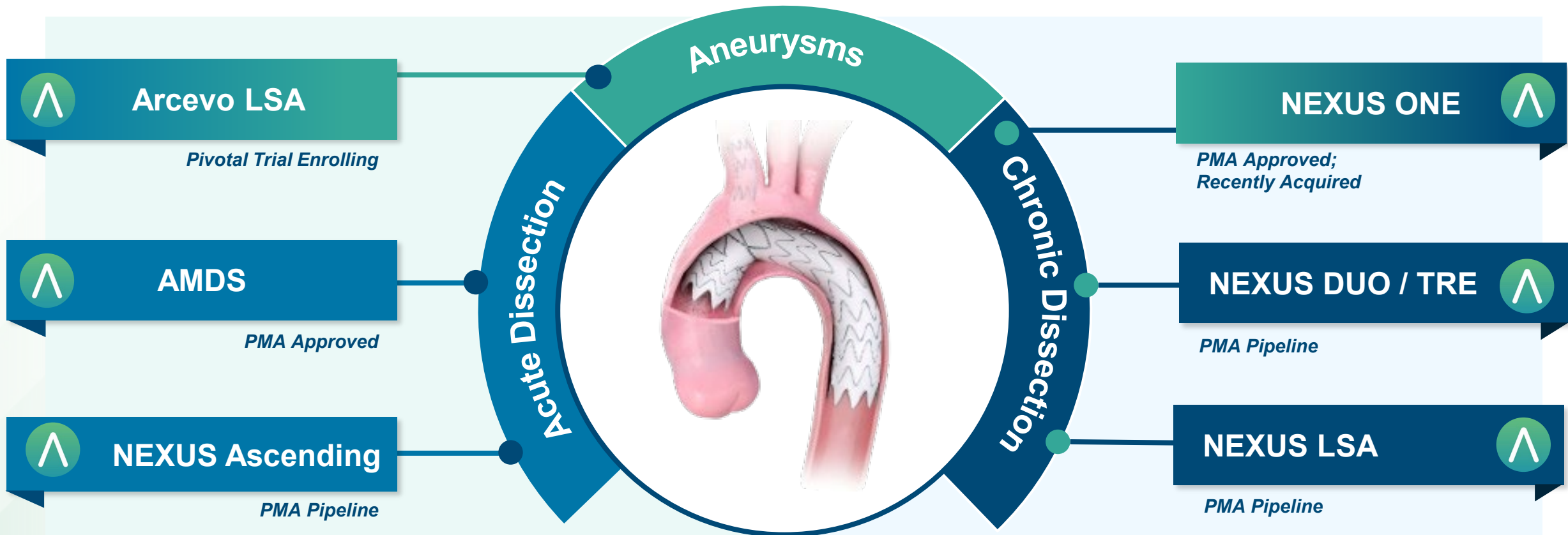
21%
GROWTH Y/Y in FY25

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U.S. COMPLEX AORTIC ARCH MARKET PORTFOLIO

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Innovation Leader in Space with Acceptable Reimbursement; New MS-DRG Code 209, effective October 1, 2025

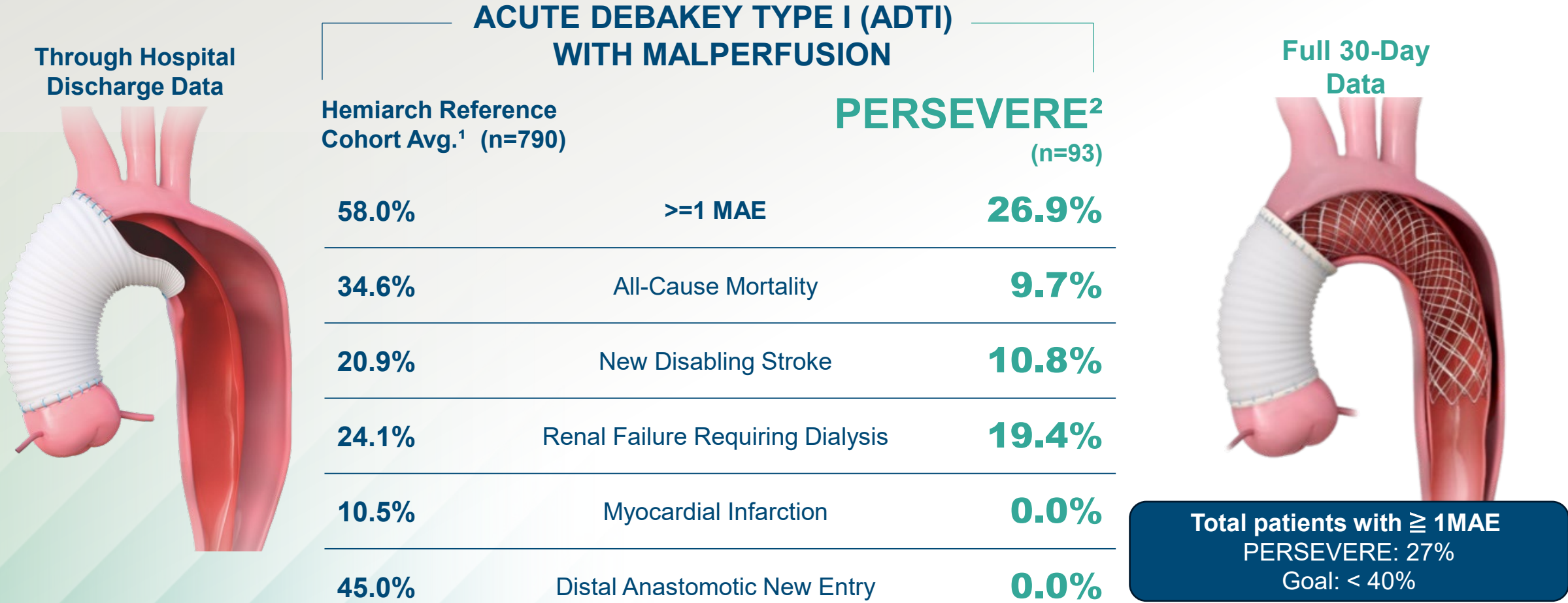


~19K Procedures Annually, \$40K ASP

\$750M U.S. Market Opportunity

AMDS™ PERSEVERE US IDE Study Primary Endpoints

Full IDE data demonstrates AMDS use significantly lowers 30-day Major Adverse Events (MAEs) compared to hemiarch control group



30-day data demonstrate AMDS induced positive aortic remodeling in over 80% of patients³

11

1. Zindovic I, 2019, Pacini D, 2013, Girdauskas E, 2009, Geirsson A, 2007, and Bossone E, 2002.

2. Szeto WY, Fukuhara S, Fleischman F, Sultan I, Brinkman W, Armaoutakis G, Takayama H, Eudailey K, Brinster D, Jassar A, DeRose J, Brown C, Farrington W, Moon MC. A novel hybrid prosthesis for open repair of acute DeBakey type I dissection with malperfusion: Early results from the PERSEVERE trial. J Thorac Cardiovasc Surg. 2025 Aug 6:S0022-5223(24)00677-9.

3. Szeto WY et al: One-Year Results of a Novel Aortic Arch Hybrid Prosthesis for Open Repair of Acute DeBakey Type I Dissection with Malperfusion in the PERSEVERE Study; Late Breaking Abstract presentation at STS 2026, January 24.

Endospan NEXUS® TRIOMPHE US IDE Trial

30-day data demonstrate 63% reduction in major adverse event (MAE) rate compared to the reference performance goal

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Presented at
AATS 2026



30-DAY DATA ¹	TRIOMPHE (n=54)	Performance Goal	p Value
MAEs ² >=1	13.0%	35.0%	p<0.001
Technical Failure	1.9%	30.0%	p<0.001

30-DAY KEY TAKEAWAYS

- FDA investigational device exemption (IDE) trial for endovascular treatment of chronic dissections in the aortic arch; focused on patients at high risk for open surgery
- 30-day data demonstrates statistically significant improvement in clinical outcomes and device technical performance compared with performance goals set forth in the FDA-approved IDE
- Stroke and renal failure rates particularly favorable compared to published data for alternative endovascular treatments

1-year data demonstrate high patient survival with low morbidity [STS 2026]

- 93% patient survival from lesion-related death
- 90% free from disabling stroke
- 95% of patients free from reinterventions due to endoleaks

PROJECT STATUS ☒

Enrollment	4Q24
Follow Up	4Q25
Approval	April 2026

Source: Endospan Ltd
1. References for PG: Bashir et al. *Aorta* 2014; Brat et al. *JCTS*, 2015; Chakos et al. *Ann Cardiothorac Surg* 2018; DeRango et al. *J Vasc Surg* 2015; Hiraoka et al. *JTCVS*, 2017; Iba et al. *JTCVS* 2013; Joo et al. *JTCVS* 2018; Thomas et al. *JTCVS*, 2012
2. MAE includes: Early Mortality, Disabling Stroke, Permanent Paralysis/Paraplegia, Renal Failure (Permanent Dialysis), Aortic Rupture

ARTIZEN PIVOTAL IDE Study

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Prospective, Non-randomized, Non-blinded, Double-arm, Multicenter (US & EU ≈ 30 Sites)

PRIMARY PATIENT GROUP

- **117 patients:** Chronic dissection or Aneurysm
- **Primary endpoint:** Freedom from major adverse events (MAEs) within 1-year post-index procedure: all-cause mortality, new permanent disabling stroke, new permanent paraplegia and/or paraparesis, unanticipated aortic reoperation in the treated segment, LSA occlusion

SECONDARY PATIENT GROUP

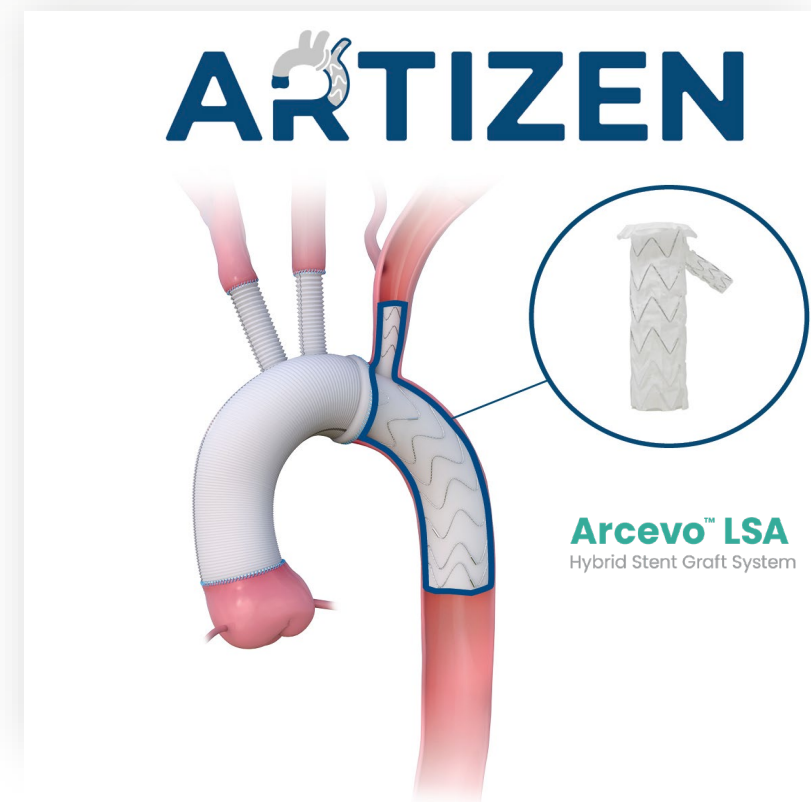
- **15 patients:** Acute or subacute dissection
- **Descriptive statistics:** No pre-defined endpoint

REFERENCE COHORT

- Historical controls freedom from MAE rate of 59%
- Positive outcome is freedom from MAE composite $\geq 74\%$

STUDY STATUS

1 ST Enrollment	Nov 2025
Enrollment	~ 2025-2027 (30 enrolled as of August 2026)
Follow Up	~ 2027-2028
Approval	~ 2029



New Long-Term Study Shows Excellent Survival & Durability with the Ross Procedure

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Published in JACC: Journal of The American College of Cardiology in June 2026

STUDY DESIGN

- **455 consecutive adult Ross procedures** at a single high-volume Ross center from 2011–2019; 95% (n=434) decellularized homografts
- Median follow-up: 9.0 years (98% complete clinical and echo follow-up)
- Mean age 47 years (50% >50 years)

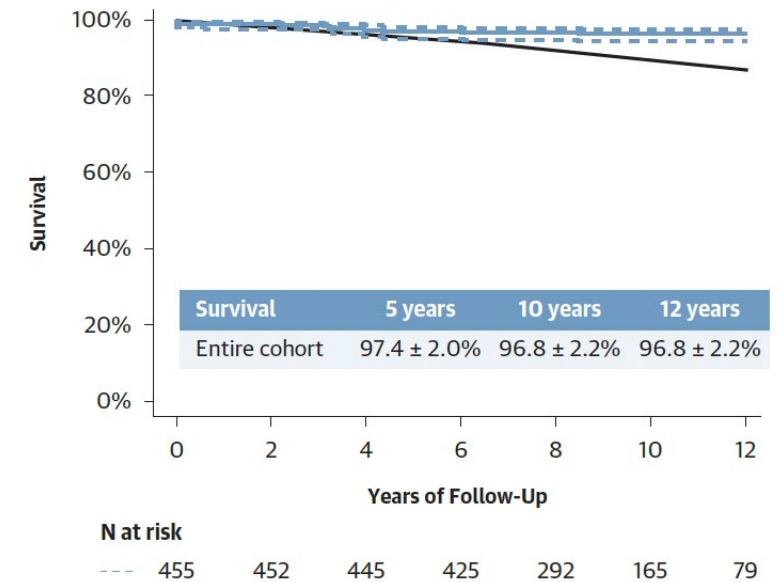
EARLY OUTCOMES

- **Operative mortality: 0.4%**
- Low rates of stroke, permanent pacemaker implantation, and major perioperative complications and no patient-prosthesis mismatch

LONG-TERM OUTCOMES (12 YEARS)

- **Survival comparable to the age- and sex-matched general population**
- Autograft reintervention: 1.1%
- Pulmonary homograft reintervention: 1.9%
- Any cardiac reintervention: 3.5%

Actuarial Survival After the Ross Procedure vs General Population

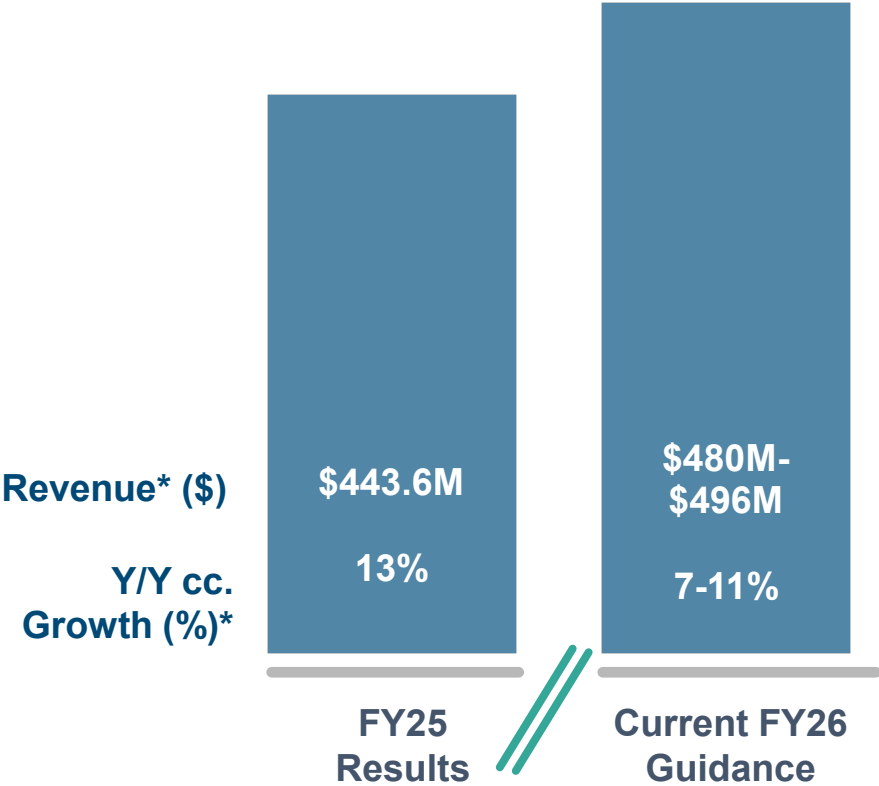


Blue = Ross cohort; black = matched general population.

Exceptional Clinical Outcomes with SynerGraft Pulmonary Valves Illustrate Supply, Not Demand, is Primary Gating Factor to Growth

GROWTH DRIVERS

- + **Continued strength in existing products**
On-X and aortic stents
- + **Positive new data** supporting the benefits of AMDS and On-X aortic valves
- + **Continued adoption of AMDS** following receipt FDA PMA



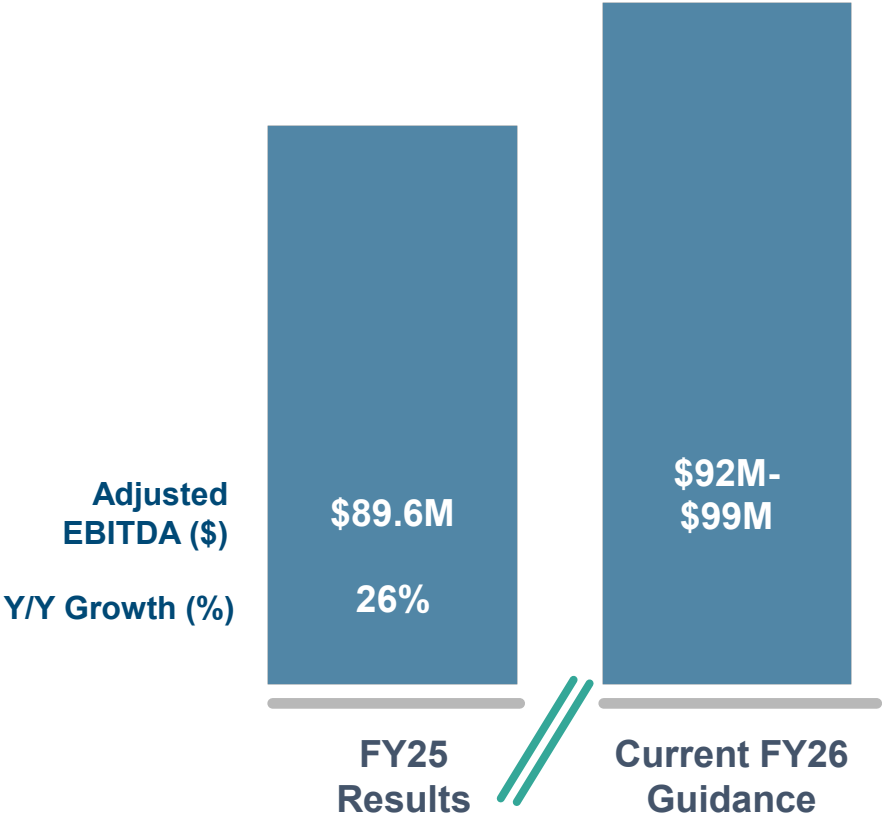
Revenue Growth & Operating Leverage to Drive Adjusted EBITDA Expansion

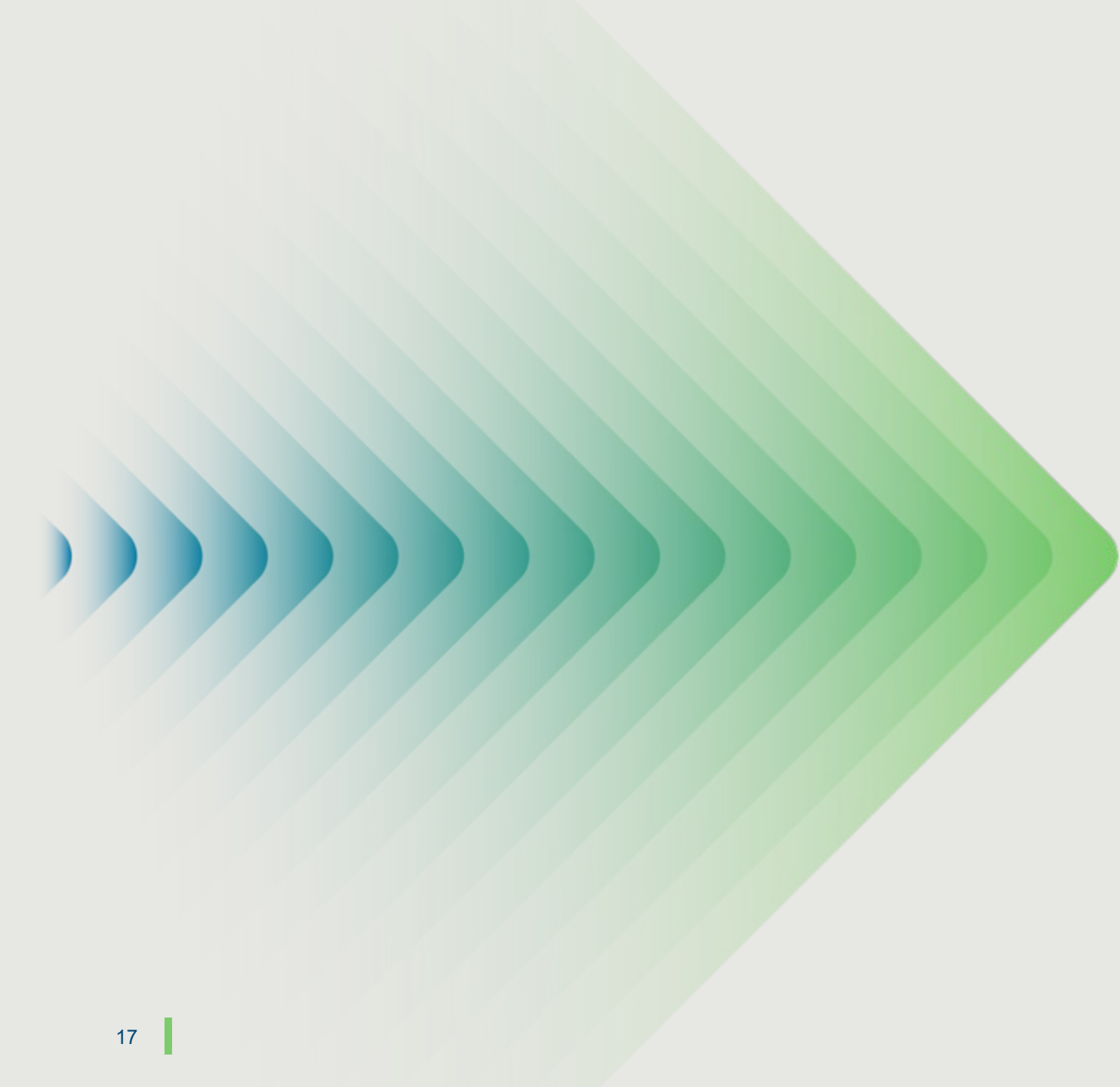
FULL YEAR 2026 ADJUSTED EBITDA EXPECTATIONS*

DRIVERS

Expect continued operating leverage to be driven by gross margin expansion, global sales force and G&A infrastructure

*Now includes previously articulated ~\$8 million of Endospa-related expenses expected to be incurred through FY26





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Appendix

Q2 2026 GAAP to Non-GAAP Financial Reconciliations

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Revenue

	Revenues for the Three Months Ended June 30,				Percent Change From Prior Year
	2026	2025			
	US GAAP	US GAAP	Exchange Rate Effect	Constant Currency	Constant Currency
Products:					
Aortic stent grafts	\$ 46,414	\$ 39,841	\$ 1,632	\$ 41,473	12%
On-X	30,506	25,572	311	25,883	18%
Surgical sealants	19,287	19,288	361	19,649	-2%
Other	3,698	2,743	7	2,750	34%
Total products	99,905	87,444	2,311	89,755	11%
Preservation services	25,852	25,528	20	25,548	1%
Total	\$ 125,757	\$ 112,972	\$ 2,331	\$ 115,303	9%
North America	62,333	57,569	50	57,619	8%
Europe, the Middle East, and Africa	44,548	38,713	1,781	40,494	10%
Asia Pacific	12,169	11,131	—	11,131	9%
Latin America	6,707	5,559	500	6,059	11%
Total	\$ 125,757	\$ 112,972	\$ 2,331	\$ 115,303	9%

\$ in thousands

Q2 2026 GAAP to Non-GAAP Financial Reconciliations

Reconciliation of diluted (loss) income per common share, GAAP to adjusted diluted income per common share, non-GAAP

	Three Months Ended June 30,	
	2026	2025
<i>Reconciliation of diluted (loss) income per common share, GAAP to adjusted diluted income per common share, non-GAAP:</i>		
Diluted (loss) income per common share, GAAP:	\$ (0.28)	\$ 0.03
Adjustments:		
Amortization expense	0.09	0.07
Business development, integration, and severance	0.31	0.06
Non-cash interest expense	0.01	0.01
Cybersecurity incident	—	0.03
Losses on inducement/extinguishment of debt	—	0.06
Tax effect of non-GAAP adjustments	(0.10)	(0.06)
Effect of 25% tax rate	0.10	0.04
Adjusted diluted income per common share, non-GAAP	<u>\$ 0.13</u>	<u>\$ 0.24</u>
<i>Reconciliation of diluted weighted-average common shares outstanding GAAP to diluted weighted-average common shares outstanding, non-GAAP:</i>		
Diluted weighted-average common shares outstanding, GAAP:	48,541	45,378
Adjustments:		
Effect of dilutive stock options and awards	1,077	—
Diluted weighted-average common shares outstanding, non-GAAP	<u>49,618</u>	<u>45,378</u>

Q2 2026 GAAP to Non-GAAP Financial Reconciliations

Reconciliation of net (loss) income, GAAP and EBITDA, non-GAAP to adjusted EBITDA, non-GAAP

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	Three Months Ended June 30,	
	2026	2025
<i>Reconciliation of net (loss) income, GAAP and EBITDA, non-GAAP to adjusted EBITDA, non-GAAP:</i>		
Net (loss) income, GAAP	\$ (13,510)	\$ 1,345
Adjustments:		
Interest expense	7,253	7,270
Interest income	(367)	(68)
Income tax expense	1,811	2,137
Depreciation and amortization expense	6,748	5,538
EBITDA, non-GAAP	1,935	16,222
Non-cash compensation	8,164	6,122
Business development, integration, and severance	15,538	2,568
Cybersecurity incident	—	1,683
Losses on inducement/extinguishment of debt	—	2,664
Loss (gain) on foreign currency revaluation	746	(4,495)
Adjusted EBITDA, non-GAAP	\$ 26,383	\$ 24,764

Q2 2026 GAAP to Non-GAAP Financial Reconciliations

Reconciliation of cash flows from operating activities, GAAP to free cash flows, non-GAAP

	Three Months Ended June 30,	
	2026	2025
<i>Reconciliation of cash flows from operating activities, GAAP to free cash flows, non-GAAP:</i>		
Net cash flows (used in) provided by operating activities	\$ (1,266)	\$ 15,011
Capital expenditures	(10,748)	(3,287)
Free cash flows, non-GAAP	\$ (12,014)	\$ 11,724



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Thank You