#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K/A

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Date of Report (Date of earliest event reported): July 24, 2017

**CRYOLIFE, INC.** (Exact name of registrant as specified in its charter)

**Florida** (State or Other Jurisdiction of Incorporation) **1-13165** (Commission File Number) **59-2417093** (IRS Employer Identification No.)

1655 Roberts Boulevard, N.W., Kennesaw, Georgia 30144 (Address of principal executive office) (zip code) Registrant's telephone number, including area code: (770) 419-3355

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## **Explanatory Note**

CryoLife, Inc. filed a Form 8-K with the Securities and Exchange Commission on July 25, 2017 (the "Original Filing") to furnish a press release reporting its financial results for the quarter ended June 30, 2017. In the press release furnished with the Original Filing, there was a formatting error affecting the presentation of certain of the numbers in the press release. This Form 8-K/A is being filed to furnish a press release with updated formatting.

# Section 9Financial Statements and Exhibits.Item 9.01(d)Exhibits.

- (a) Financial Statements. Not applicable.
- (b) Pro Forma Financial Information. Not applicable.
- (c) Shell Company Transactions. Not applicable.

(d) Exhibits.

Exhibit Number 99.1\* Description Press release dated July 24, 2017

\*This exhibit is furnished, not filed.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, CryoLife, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CRYOLIFE, INC.

Date: August 10, 2017

By:/s/ Jean F. HollowayName:Jean F. HollowayJitle:Senior Vice President, General Counsel,<br/>Chief Compliance Officer and Secretary

## FOR IMMEDIATE RELEASE

#### **Contacts:**

## CryoLife

D. Ashley Lee Executive Vice President, Chief Financial Officer and Chief Operating Officer Phone: 770-419-3355

## The Ruth Group

Zack Kubow 646-536-7020 <u>zkubow@theruthgroup.com</u>

## **CryoLife Reports Second Quarter 2017 Financial Results**

#### **Second Quarter Highlights:**

- Revenues Increased Two Percent Year-over-Year to \$47.8 Million; Non-GAAP Revenues Increased Four Percent Year-over-Year
- · Gross Margins were 69 Percent
- GAAP Net Income was \$3.2 Million, or \$0.09 Per Fully Diluted Common Share; Non-GAAP Net Income was \$4.0 Million, or \$0.12 Per Fully Diluted Common Share

ATLANTA, GA – (July 24, 2017) – CryoLife, Inc. (NYSE: CRY), a leading medical device and tissue processing company focused on cardiac surgery, announced today its results for the second quarter and first half of 2017.

Pat Mackin, Chairman, President, and Chief Executive Officer, said, "We had a solid second quarter and exceeded our guidance despite facing certain headwinds in the quarter. On-X, BioGlue and tissue processing all posted revenue growth. This was highlighted by another positive quarter for On-X, particularly in North America where On-X revenue grew 19 percent excluding the OEM business. In tissue processing, we delivered our second consecutive quarter of double-digit growth in cardiac tissue. During the quarter we also initiated the transition to direct sales in Canada, Belgium, the Netherlands and Luxembourg, further expanding our direct operations in Europe. We are on track to achieve our 2017 financial guidance and remain confident our strategy will continue to transform CryoLife into a higher growth, higher margin company."

Revenues for the second quarter of 2017 increased two percent to \$47.8 million, compared to \$47.1 million for the second quarter of 2016. The increase was primarily driven by increases in tissue processing, BioGlue, On-X and TMR revenues, partially offset by the absence of HeRO revenues. Non-GAAP revenues for the second quarter of 2017 increased four percent compared to the second quarter of 2016. A reconciliation of GAAP to non-GAAP financial metrics is included as part of this press release.

Revenues for the first half of 2017 increased three percent to \$92.9 million, compared to \$90.1 million for the first half of 2016. The increase was primarily driven by increases in On-X, tissue processing and BioGlue revenues, partially offset by the absence of HeRO and ProCol

revenues, and a decrease in TMR revenues. Non-GAAP revenues for the first half of 2017 increased four percent compared to the first half of 2016. A reconciliation of GAAP to non-GAAP financial metrics is included as part of this press release.

GAAP net income for the second quarter of 2017 was \$3.2 million, or \$0.09 per fully diluted common share, compared to net income of \$2.3 million, or \$0.07 per fully diluted common share, for the second quarter of 2016. Non-GAAP net income for the second quarter of 2017 was \$4.0 million, or \$0.12 per fully diluted common share, compared to non-GAAP net income of \$4.3 million, or \$0.13 per fully diluted common share for the second quarter of 2016.

GAAP net income for the first half of 2017 was \$5.4 million, or \$0.16 per fully diluted common share, compared to net income of \$4.9 million, or \$0.15 per fully diluted common share, for the first half of 2016. Non-GAAP net income for the first half of 2017 was \$7.2 million, or \$0.21 per fully diluted common share, compared to non-GAAP net income of \$7.6 million, or \$0.23 per fully diluted common share for the first half of 2016.

With the exception of the income tax rate, the Company is reiterating its full year 2017 financial guidance, as summarized below, and expects revenues in the third quarter of 2017 to be between \$46.5 million and \$47.5 million.

2017 Financial Guidance Summary							
Total revenues	\$188 Million - \$192 Million						
Product revenues	Year-over-year mid-single digits % non-GAAP revenue increase						
Tissue processing revenues	Year-over-year mid-single digits % revenue increase						
Gross margins	Between 68% - 69%						
R&D expenses	\$17.0 Million - \$19.0 Million						
Income tax rate	Mid 10%						
Non-GAAP income per common share	\$0.40 - \$0.43						

All numbers in the table above are GAAP except where expressly referenced as non-GAAP. The Company does not provide GAAP income per common share on a forward-looking basis because the Company is unable to predict with reasonable certainty business development and acquisition-related expenses, purchase accounting fair value adjustments, and any unusual gains and losses without unreasonable effort. These items are uncertain, depend on various factors, and could be material to results computed in accordance with GAAP.

The Company's financial guidance for 2017 is subject to the risks identified below.

## Non-GAAP Financial Measures

This press release contains non-GAAP financial measures. Investors should consider this non-GAAP information in addition to, and not as a substitute for, financial measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial information may not be the same as similar measures presented by other companies. The Company's non-GAAP revenues

include (as applicable) On-X revenues for the period in 2016 prior to the closing of the acquisition and excludes revenues for the HeRO Graft and ProCol product lines for 2016. The Company's other non-GAAP results exclude (as applicable) business development expenses; gain on sale of business components; amortization expenses; and inventory basis step-up expense. The Company believes that these non-GAAP presentations provide useful information to investors regarding unusual non-operating transactions and the operating expense structure of the Company's existing and recently acquired operations, without regard to its on-going efforts to acquire additional complementary products and businesses and the transaction and integration expenses incurred in connection with recently acquired and divested product lines. The Company believes it is useful to exclude certain expenses because such amounts in any specific period may not directly correlate to the underlying performance of its business operations or can vary significantly between periods as a result of factors such as new acquisitions, or non-cash expense related to amortization of previously acquired tangible and intangible assets. The Company does, however, expect to incur similar types of expenses in the future, and this non-GAAP financial information should not be viewed as a statement or indication that these types of expenses will not recur.

#### Webcast and Conference Call Information

The Company will hold a teleconference call and live webcast tomorrow at 8:00 a.m. Eastern Time to discuss the results followed by a question and answer session hosted by Mr. Mackin.

To listen to the live teleconference, please dial 201-689-8261 a few minutes prior to 8:00 a.m. A replay of the teleconference will be available July 25 through July 31, and can be accessed by calling (toll free) 877-660-6853 or 201-612-7415. The conference number for the replay is 13665887.

The live webcast and replay can be accessed by going to the Investor Relations section of the CryoLife website at <u>www.cryolife.com</u> and selecting the heading Webcasts & Presentations.

## About CryoLife, Inc.

Headquartered in suburban Atlanta, Georgia, CryoLife is a leader in the manufacturing, processing, and distribution of medical devices and implantable tissues used in cardiac surgical procedures. CryoLife markets and sells products in more than 80 countries worldwide. For additional information about CryoLife, visit our website, www.cryolife.com.

Statements made in this press release that look forward in time or that express management's beliefs, expectations, or hopes are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect the views of management at the time such statements are made. These statements include those regarding our financial guidance for 2017 and our ability to keep on track to achieve our 2017 financial guidance and to continue to build CryoLife into a higher growth, higher margin company. These forward-looking statements are subject to a number of risks, uncertainties, estimates, and assumptions that may cause actual results to differ materially from current expectations. These risks and uncertainties include that the expected benefits of our focus on certain key initiatives may be incorrect or may not be achieved; we may not achieve the growth in core products that we expect; we may not continue to make progress at all or as quickly as we

would like on certain items that negatively impacted the fourth quarter of 2016; we may not achieve the financial benefits of moving to direct sales channels in Canada, Belgium, the Netherlands, and Luxembourg and expanding our direct sales operations in Europe; and our business development efforts may not be successful. These risks and uncertainties include the risk factors detailed in our Securities and Exchange Commission filings, including our Form 10-K for the year ended December 31, 2016, and our subsequent filings with the SEC. CryoLife does not undertake to update its forward-looking statements.

# CRYOLIFE, INC. AND SUBSIDIARIES Financial Highlights (In thousands, except per share data)

	Three Months Ended June 30,					Six Months Ended June 30,				
		2017	,	2016		2017	,	2016		
Revenues:	<b>~</b>		<b>*</b>		<u>_</u>		*			
Products	\$	30,094	\$	30,045	\$	57,490	\$	57,063		
Preservation services		17,724		17,038		35,387		33,036		
Total revenues		47,818		47,083		92,877		90,099		
Cost of products and preservation services: Products		6 050		7 000		14.070		14 701		
Preservation services		6,959		7,698		14,976		14,701		
		7,954		9,084		15,484		17,476		
Total cost of products and preservation services		14,913		16,782		30,460		32,177		
Gross margin		32,905		30,301		62,417		57,922		
<b>Operating expenses:</b> General, administrative, and marketing		23,389		22,436		46,260		48,710		
Research and development		4,728		3,279		40,200 8,821		5,888		
Total operating expenses				-						
Total operating expenses		28,117		25,715		55,081		54,598		
Gain from sale of business components								(7,915)		
Operating income		4,788		4,586		7,336		11,239		
Interest expense		834		797		1,635		1,514		
Interest income		(55)		(18)		(95)		(30)		
Other (income), net		(134)		(58)		(91)		(167)		
								<u> </u>		
Income before income taxes		4,143		3,865		5,887		9,922		
Income tax expense		980		1,518		501		5,034		
Net income	\$	3,163	\$	2,347	\$	5,386	\$	4,888		
Income per common charo.										
Income per common share: Basic	\$	0.09	\$	0.07	\$	0.16	\$	0.15		
Diluted	÷		\$	0.07	\$	0.16	\$			
Diluted	Þ	0.09	Þ	0.07	æ	0.16	Þ	0.15		
Weighted-average common shares outstanding:										
Basic		32,664		32,010		32,552		31,519		
Diluted		33,814		32,764		33,739		32,270		

Page 5

## CRYOLIFE, INC. AND SUBSIDIARIES Financial Highlights (In thousands)

		Three Mont June		ed	Six Months Ended June 30,						
	2017		2016			2017	2016				
Products:											
BioGlue and BioFoam	\$	16,683	\$	16,187	\$	32,364	\$	31,503			
On-X		9,862		9,554		18,722		16,269			
CardioGenesis cardiac laser therapy		2,056		1,860		3,641		3,844			
PerClot		936		1,042		1,755		2,033			
PhotoFix		557		490		1,008		871			
HeRO Graft				912				2,325			
ProCol								218			
Total products		30,094		30,045		57,490		57,063			
Preservation services:											
Cardiac tissue		8,477		7,548		15,979		13,976			
Vascular tissue		9,247		9,490		19,408		19,060			
Total preservation services		17,724		17,038		35,387		33,036			
Total revenues	\$	47,818	\$	47,083	\$	92,877	\$	90,099			
Revenues:											
U.S.	\$	34,712	\$	34,198	\$	68,246	\$	66,436			
International		13,106		12,885		24,631		23,663			
Total revenues	\$	47,818	\$	47,083	\$	92,877	\$	90,099			

	ne 30, 2017	December 31, 2016		
Cash, cash equivalents, and restricted securities	\$ 53,248	\$	57,341	
Total current assets	152,211		147,233	
Total assets	322,221		316,140	
Total current liabilities	25,771		30,102	
Total liabilities	103,160		107,157	
Shareholders' equity	219,061		208,983	

Page **6** 

## CRYOLIFE, INC. AND SUBSIDIARIES Reconciliation of GAAP to Non-GAAP Net Income and Diluted Income per Common Share (In thousands, except per share data)

	Three Months Ended June 30,					Six Months Ended June 30,					
		2017		2016		2017	,	2016			
GAAP: Income before income taxes Income tax expense	\$	<b>4,143</b> 980	\$	<b>3,865</b> 1,518	\$	<b>5,887</b> 501	\$	<b>9,922</b> 5,034			
Net income	\$	3,163	\$	2,347	\$	5,386	\$	4,888			
Diluted income per common share:	\$	0.09	\$	0.07	\$	0.16	\$	0.15			
Diluted weighted-average common											
shares outstanding		33,814		32,764		33,739		32,270			
Reconciliation of income before income taxes, GAAP to net income, non-GAAP:											
Income before income taxes, GAAP Adjustments:	\$	4,143	\$	3,865	\$	5,887	\$	9,922			
Business development expenses Gain on sale of business		1,094		1,067		1,382		6,635			
components Amortization expense		 1,141		 1,156		2,283		(7,915) 2,118			
Acquisition inventory basis step- up expense		63		902		2,112		1,467			
Income before income taxes, non-GAAP		6,441		6,990		11,664		12,227			
Income tax expense calculated at 38% normalized											
tax rate		2,448		2,656		4,432		4,646			
Net income, non-GAAP	\$	3,993	\$	4,334	\$	7,232	\$	7,581			
Reconciliation of diluted income per											
common share, GAAP to diluted income per common share, non-GAAP:											
Diluted income per common share, GAAP: Adjustments:	\$	0.09	\$	0.07	\$	0.16	\$	0.15			
Business development expenses		0.03		0.03		0.04		0.20			
Gain on sale of business components								(0.24)			
Amortization expense Acquisition inventory basis step-		0.03		0.03		0.07		0.06			
up expense Tax effect of non-GAAP				0.03		0.06		0.04			
adjustments Effect of 38% normalized tax		(0.02)		(0.03)		(0.07)		(0.02)			
rate Diluted income per common share,		(0.01)				(0.05)		0.04			
non-GAAP:	\$	0.12	\$	0.13	\$	0.21	\$	0.23			
Diluted weighted-average											
common shares outstanding		33,814		32,764		33,739		32,270			

## CRYOLIFE, INC. AND SUBSIDIARIES Reconciliation of GAAP to Non-GAAP Revenues; Gross Margin; General, Administrative, and Marketing (In thousands, except per share data)

		Thre	e Months June 30,							
		2017		2016	Growth Rate		2017		2016	Growth Rate
Reconciliation of total revenues, GAAP to total revenues, non-GAAP:					201					00/
Total revenues, GAAP Plus: On-X pre acquisition revenues	\$	47,818	\$	47,083	2%	\$	92,877	\$	90,099 1,627	3%
Less: HeRO revenues Less: ProCol revenues				(912)					(2,325) (218)	
Total revenues, non-GAAP	\$	47,818	\$	46,171	4%	\$	92,877	\$	89,183	4%
		Three Mon June	e 30,	-		Six Months Ended June 30,				
Reconciliation of gross margin %, GAAP to gross margin %, non-GAAP:		2017		2016			2017		2016	
Total revenues, GAAP	\$	47,818	\$	47,083		\$	92,877	\$	90,099	
Gross margin, GAAP Gross margin %, GAAP	\$	32,905 69%	\$	30,301 64%		\$	62,417 67%	\$	57,922 64%	
Gross margin, GAAP Plus: Acquisition inventory basis step-	\$	32,905	\$	30,301		\$	62,417	\$	57,922	
up expense		63		902			2,112		1,467	
Gross margin, non-GAAP	\$	32,968	\$	31,203		\$	64,529	\$	59,389	
Gross margin %, non-GAAP		69%		66%			69%		66%	
	Three Months Ended						Six Montl		ed	

		June	30,	•	June	une 30,		
		2017	1	2016	 2017	2016		
Reconciliation of general, administrative, and marketing, expense, GAAP to general, administrative, and marketing, expense, non-GAAP General, administrative, and marketing								
Expense, GAAP Less: Business development	\$	23,389	\$	22,436	\$ 46,260	\$	48,710	
expenses General, administrative, and marketing expense,		(1,094)		(1,067)	 (1,382)		(6,635)	
non-GAAP	\$	22,295	\$	21,369	\$ 44,878	\$	42,075	

Page 8